



# Strong. Simple. Secure

Improve Security by Protecting Data at Rest



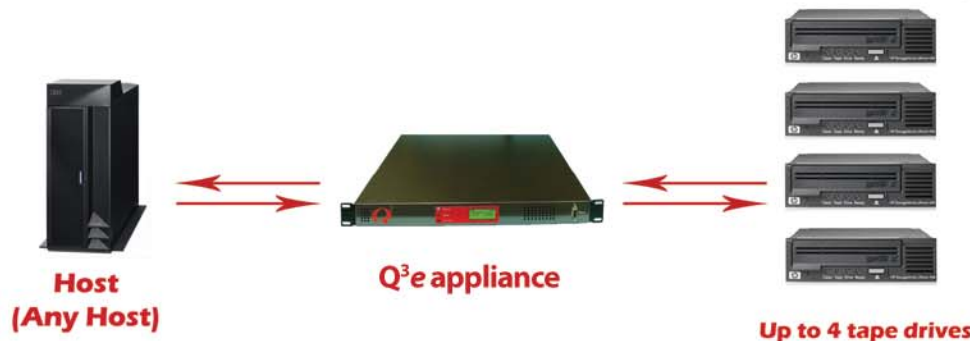
Data security is undoubtedly the number one concern of IT staff worldwide. Continuous headlines reveal the hundreds of companies that are affected by data breaches every year. According to the Identity Theft Resource Center, in 2007 there were over 446 security breaches affecting nearly 120 million individuals. Lost or stolen backup tapes contributed to a large number of these breaches. The protection of backup data is often overlooked, but even just one compromised backup tape can cost a company their reputation, competitive advantage, and potentially millions of dollars.

Encryption is the only way to truly secure backup data. Many believe that the process of encryption is tedious, costly and slows down the network and backup procedures. This is no longer the case. Q<sup>3</sup>e is a hardware storage encryption device that fits into your environment seamlessly and causes little to no effect on your network or current backup procedures.

**Q<sup>3</sup>e is the answer to your storage security challenges.**

## Secure Your Backup Data

BOSaNOVA's storage encryption appliance provides complete security for backup tapes without affecting performance. It is the simplest, least intrusive storage encryption device available. Installation takes only minutes and key management is strong, yet simple. The appliance sits between the data path and the tape storage device. It requires no system or software changes and can be used on both stand-alone and library tape drives.



The Ponemon Research firm reported that data breaches cost companies an average of \$197 per compromised record in legal fees and other expenses.

**Can you afford not to secure your backup data?**

### PCI Compliance

The Payment Card Industry Data Security Standard (PCI DSS) was created by the top 5 credit card companies to enforce a common set of security standards to protect cardholders.

The Q<sup>3</sup>e appliance assists with PCI compliance by meeting Requirement 3: Protect stored cardholder data.

BOSaNOVA goes one step further by offering technology upgrades to keep your company PCI compliant regardless of the changes with the standards.

# RELIABLE

**BOSaNOVA, Inc.**  
Phone: 866-865-5250  
**BOSaNOVA LTD Europe**

2012 W. Lone Cactus Dr. Phoenix, AZ 85027  
Email: [info@theq3.com](mailto:info@theq3.com)  
Phone: +44 1509 276252

Web: [www.theq3.com](http://www.theq3.com)  
Email: [info@bosanova.co.uk](mailto:info@bosanova.co.uk)

